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***Scott engages customers in a way that relates to the their business needs and concerns***

## Scott Harrison

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*Director of National Accounts*

Scott Harrison has amassed three decades of experience in consumer products for the automotive aftermarket – excelling in both retail and distribution channels throughout his career. As Director of National Accounts for IPC Global Solutions, Scott deftly applies an active management style to developing meaningful customer relationships. When cultivating these relationships, Scott engages customers in a way that relates to the their business needs and concerns. Scott's mission is to grow customers' businesses, and, in that regard, he doesn't consider himself to be just a seller, but also a business partner.

*In his leisure time Scott doesn't slow down – staying active in his Bear, Delaware community by frequently volunteering time for community service initiatives which recently include COVID testing and vaccination site support. Scott is passionate about rowing and currently serves on the board of the Unionville, PA high school crew team. His other interests include street & landscape photography, snowboarding in Colorado, back country backpacking in winter, and spending time with his three children.*

